

Seller Roadmap

Steps for Selling Your Home



1

Interview

Hire the right agent that understands your timeline, your budget and will guide you through the home selling process and negotiate on your behalf.



2

Pre-Listing

We will review local comparable homes and current market conditions, discuss marketing plan and work together to establish a fair market value for your home.



3

Prepare Home

Do cost effective improvements, upgrades and repairs. Consider staging. Make sure the house is clean and tidy for photos and marketing your home.



6

Offers

Once an offer has been made, we will review all terms and conditions and respond as needed. We will review all offers to see which one is best.



5

Showings

Your home is consistently being marketed to potential buyers. We will hold open house 1-2 weeks after placing your house on the market



4

Listing Time

After professional photos are done, marketing begins. Time to officially put your house on the market and attract buyers. It's all about the right price, the right exposure and the right buyer!



7

Under Contract

The buyer gets the house inspected, appraised, and other necessary steps to facilitate the deal on their end. They will likely recommend repairs and/or upgrades. We will negotiate on your behalf.



8

Loan Commitment/Clear Out

The buyer's loan is underwritten and appraisal is performed. All buyer's documentation is verified and waiting for approval. If you haven't already, make sure you move all your belongings out of the home.



9

Last Steps

The lender's requirements are met and closing is scheduled. Buyer has a final walk-through of your home usually 24-48 hours prior to closing. Gather required documents for closing day.



10

Closing Day!

Congratulations! After receiving the clear to close from title, documents are signed, keys are exchanged and proceeds are received.



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Have a question? Give your agent a call!